

Scope of Service

Customised Investment Solutions

Welcome to Forsyth Barr

This document describes our Customised Investment Solutions service. This service is provided by Forsyth Barr Limited.

Investment advice, management, custody and reporting under this service is provided through Forsyth Barr investment professionals, including registered financial advisers.

Who is this service for?

Customised Investment Solutions is for investors classified as wholesale clients under the Financial Markets Conduct Act who typically manage their assets on a tailored basis through a Statement of Investment Policy & Objectives (SIPO). A Customised Investment Solutions investor will typically be an incorporated society, charitable trust, or other incorporated entity; however, in certain circumstances (at the discretion of Forsyth Barr), the service may be provided to an individual or a family office.

However, our Customised Investment Solutions service will not necessarily be the right fit for all wholesale clients. Our standard wealth management services may best meet your needs. We can help you with that decision.

This service is not available to retail clients.

What will we do for you?

Under our Customised Investment Solutions service, we can advise you in developing a SIPO specific to your unique investment objectives (or reviewing any existing SIPO), and then undertake the associated investment management or monitoring, and custodial, execution, and reporting functions.

There are two service options available:

- a fully discretionary mandate whereby we make all the investment decisions based on your SIPO, and manage your portfolio, or
- a non-discretionary mandate whereby we provide you with investment recommendations based on your SIPO, you make the investment decisions, and we then execute your investment decisions.

Customised Investment Solutions allows us to achieve a high level of design based on your specific investment needs, including consideration of a responsible investment policy should this be required. We also have the flexibility to include investment assets you may hold outside of Forsyth Barr's custodial service (such as land, property or other non-securitised assets) into our overall consideration of investment objectives, although we will not provide you with advice on these assets. This high level of design is not possible in our retail services.

Investors using Customised Investment Solutions who qualify and elect to be wholesale investors will also have access to products and services such as private equity that may not be available to individual retail investors.

What is a SIPO?

A SIPO is a governance document describing the specific investment requirements of the investor. A SIPO will typically summarise, amongst other things:

- Portfolio objectives
- Time horizon and liquidity requirements
- Asset allocation guidelines
- Responsibilities
- Monitoring

We will assist in drafting your SIPO as required.

Or, you may choose to engage a third-party to draft your SIPO. Irrespective, we will seek your agreement that your SIPO is "fit for purpose".

Who makes the investment decisions?

That will depend on the service option you select which best meets your requirements. We either have discretion to manage your portfolio or we provide advice to you to aid your investment decisions.

Limitations

Under this service, we can advise you and manage your investment portfolio for you, in accordance with the requirements and investment parameters of your SIPO on a discretionary or non-discretionary basis.

Under a discretionary mandate, we don't make recommendations to you to undertake transactions in specific investments yourself, or ask for your approval before undertaking any transactions on your behalf. Instead, we manage your investment portfolio for you within the parameters agreed in the SIPO.

Under a non-discretionary mandate we make recommendations and act on your instructions. This may impact on the timing of implementing changes to your portfolio.

Whilst your SIPO may incorporate other investments (such as land), only investments which are tradeable on a regulated securities exchange or issued in accordance with the requirements of a regulatory financial authority, and which are held in custody by Forsyth Barr, will be managed through Customised Investment Solutions.

We do not monitor any investment assets you may hold outside of Forsyth Barr's custodial service, and our advice regarding your SIPO may be different if there was any material change in the relative value, amount, or mix of those assets.

We don't advise on tax, insurance, governance or legal issues.

Forsyth Barr Limited is a licensed provider of discretionary investment management services (DIMS) as an authorised body under Forsyth Barr Investment Management Limited's DIMS licence, and is also a licensed financial advice provider. Our Customised Investment Solutions service is not a retail service so it is not covered by our DIMS licence and, accordingly, the protections and requirements of the Financial Markets Conduct Act 2013 ("FMC Act") may not apply. Similarly, as an advice service provided solely to wholesale clients, certain protections and requirements of the FMC Act will not apply in relation to our Customised Investment Solutions service.